

**aws Risk Capital**

Boosting innovation!

Pre-Startup

Startup

**Growth**

International

# **Risk capital as a backbone**

for the growth of innovative businesses

You are looking for an investor to bring in fresh capital and entrepreneurial know-how, or you are an investor yourself, looking for new business ideas? You want to set up a business with an extremely high growth potential or take the first steps toward growth, getting a financial partner to participate in your project? You are setting up or running a fund with a focus on research and technology companies? Your cleantech business requires growth capital?

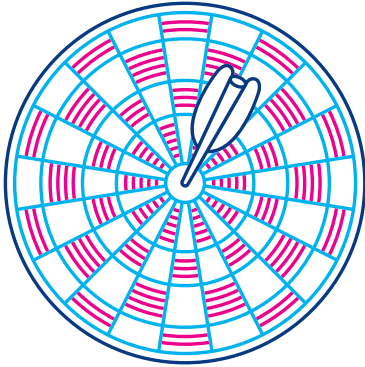
**Get your tailor-made financing package!**

## **aws Risk Capital offers:**

- guarantees for an investment/ operating loan in the amount of the contributed equity capital of the company
- finding Business Angels for innovative enterprises

## **and financial contribution towards:**

- new commitments of Business Angels
- growth-oriented businesses
- VC funds
- Cleantech businesses

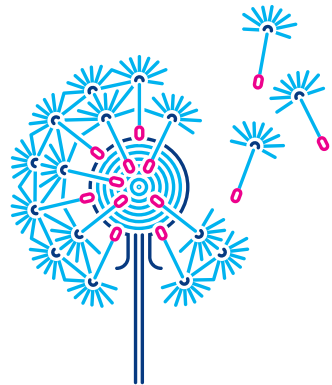


## aws i2 – Business Angels

aws offers the only independent and nation-wide Business Angel network in Austria.

### **“Ideas catching investors”**

You have a promising innovative business idea and want to set up an enterprise? You need capital and know-how for its implementation? You are ready to involve a Business Angel in the company development, who contributes fresh capital, entrepreneurial know-how and valuable business contacts? aws brings Business Angels and companies together in a professional and structured way, thus mobilising private risk capital amounting **up to euro 1 million**.



## aws Equity Finder

aws Equity Finder is the central Austrian contact platform for the presentation of startups as well as small and medium enterprises in order to network with alternative investors from Austria.

### **“Spark innovation. Invest in ideas.”**

You are looking for potential investors and want to present your business idea, or perhaps you are an investor looking for new deals, and you want to become visible in the startup scene? The aws Equity Finder links both requirements, helping to bring together sparkling business concepts with alternative financing tools.

[www.equityfinder.at](http://www.equityfinder.at)



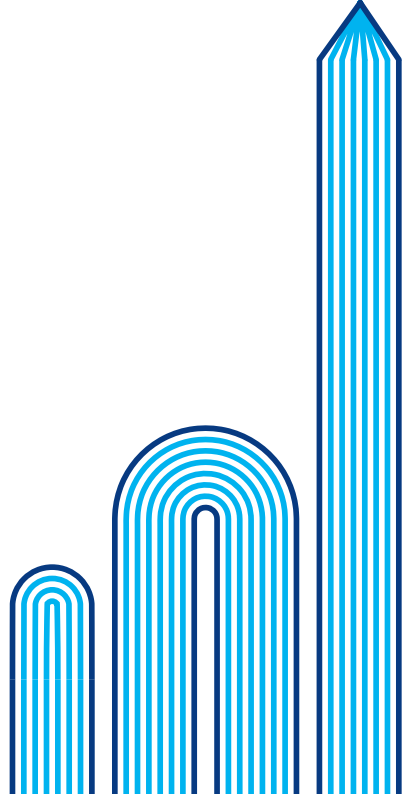
## aws **Double Equity**

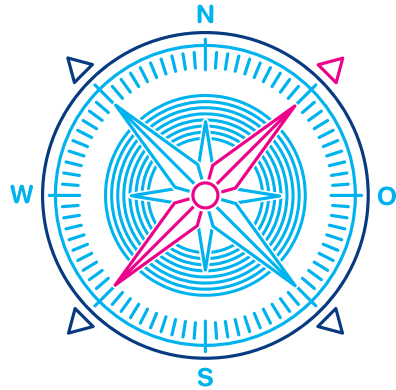
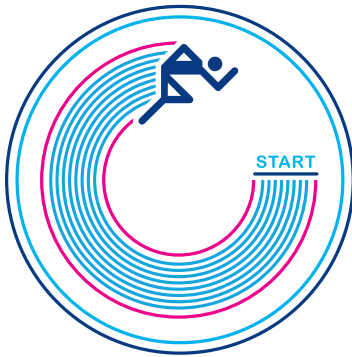
aws supports newly established or newly acquired companies with the implementation of innovation and growth projects.

### **“Doubling the capital for expansion”**

Your business is up to six years old and is on the brink of market entry / first expansion? In this case, aws can double the equity capital obtained by the company for this step by means of a bank loan guaranteed up to 80 %.

This loan – **up to euro 2.5 million** – does not require any collateral; the amount can be used to finance investments and production facilities as well as current assets.





## aws Founder Fund

The aws Founder Fund participates in Austrian commercial enterprises with very high growth potential in the startup and first growth phase.

### **“Mobilising capital for ideas and innovations”**

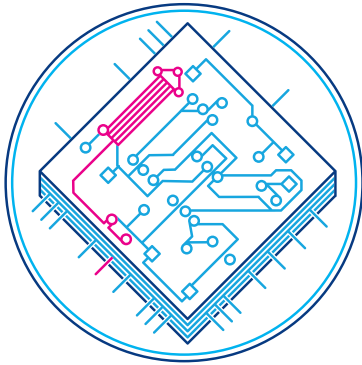
You have developed a properly scalable business model – with discernible customer benefit; the target market shows an appreciable volume or growth potential. Mobilising long-term financing is the basis for successful development - especially for your startup in its launching and growth phase. Investments of the aws Founder Fund provide the financing required for your business. The investment volume ranges **from euro 100,000 to euro 3 million**.

## aws Growth Capital Fund

The aws Fund for Small and Medium-Sized Enterprises invests in small and medium-sized Austrian enterprises, introducing fresh capital for the expansion phase.

### **“Capital for ground-breaking expansion steps”**

Your company's expansion is supposed to take place e.g. through the development of new products or processes, setup of the sales organisation and market development? Or perhaps you are planning to acquire another company or considering a change of ownership? By bringing in equity capital or quasi-equity funds, crucial expansion steps can be financed more easily. Target groups are small and medium enterprises with up to 1000 employees and revenues of not less than **euro 2 million**. The participation volume is between **euro 300,000 and 5 million**.

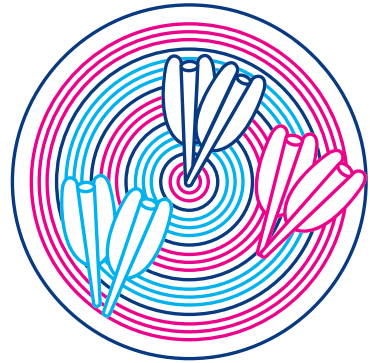


## aws **Venture Capital Initiative**

aws invests in funds managed by experienced or “first-time”- teams whose investment focus is on research- and technology-oriented companies in their early phase.

### **“Capital for Funds”**

If you are the manager of a fund that is at the fundraising stage, participate in research- and technology-oriented businesses in the startup or first growth phase with a regional focus in Austria, and if you have proven experience in the area of early phase investments, we look forward to hearing from you.



## aws **Business Angel Funds**

aws doubles the investment volume of experienced business angels, who remain independent.

### **“Doubling the capital for new investments”**

As a business angel, you can already demonstrate successful exits. With the aws Business Angel Funds you can double your participation volume. **euro 250,000 to euro 2.5 million**. are available for each Business Angel. For your future participations, you will remain independent – also with respect to the funds of the aws Business Angel Funds.

# Boosting innovation

Austria Wirtschaftsservice Gesellschaft mbH (aws) is the Austrian federal promotional bank. It assists companies in their implementation of innovative projects by granting loans, awarding subsidies and issuing guarantees at favorable interest rates, particularly in cases in which it is not possible for these companies to obtain the necessary funds in a sufficient amount from other sources of financing. In addition, it provides support in the form of specific information, advisory and other services to prospective, established and expanding companies.

## Services provided by aws

**aws New Launches & Startups**

**aws Innovation & Investment**

**aws High Technology**

**aws Risk Capital**

**aws Service**

**aws Competition**

## The assistance provided by aws enables

- the facilitation of company formations,
- the procurement of favorable loans in the amount of upwards of euro 10.000,
- the facilitation/enabling of the procurement of financing by means of guarantees,
- the development and implementation of new forms of innovation,
- the putting of strategies to the test.

You can obtain more information on financial aid options from your bank of trust and from the advisers at the chambers of commerce and the funding agencies within your province..

Detailed information on aws instruments:

**[www.awsg.at](http://www.awsg.at)**

# Boosting the Risk Capital market

On behalf of the Federal Ministry of Science, Research and Economy, the Federal Ministry of Finance, the National Foundation for Research, Technology and Development, Austria Wirtschaftsservice Gesellschaft mbH (aws) offers a wide variety of measures aimed at stimulating the Austrian risk capital market. We provide risk capital for startup, growth and innovation projects and arrange contacts between startups and investors. The participation in projects with a strong focus on environmental protection is of particular concern to aws.

Further information on aws Risk Capital:

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[www.awsg.at/en](http://www.awsg.at/en)

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Federal Ministry of  
Science, Research and Economy



**FEDERAL MINISTRY  
OF FINANCE**



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